

10.05.2022

To  
**Listing Compliance Department**  
**BSE Limited**  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Fort,  
Mumbai – 400 001

**Subject: Press Release**

Dear Sir/ Madam,

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the copy of press release made to analysts and investors in connection with Audited Standalone & Consolidated Financial Results for quarter ended 31<sup>st</sup> March, 2022

You are requested to take the information on record and oblige.

Thanking You

For **Natural Capsules Limited**

*Shilpa Burman*

**Shilpa Burman**  
**Company Secretary & Compliance Officer**



## NATURAL CAPSULES LIMITED REPORTS Q4FY22 RESULTS

**Bangalore, May 9<sup>th</sup>, 2022:** Natural Capsules Limited, one of India's leading manufacturer of hard capsules shell has announced its financial results for the third quarter ended March 31, 2022.

### FINANCIAL HIGHLIGHTS FOR QUARTER ENDED MARCH 31<sup>ST</sup>, 2022

REVENUES	EBITDA	EBITDA MARGINS
<span>↑</span> <b>10.48%</b> <span>↑</span> <b>79.71%</b>	<span>↑</span> <b>6.13%</b> <span>↑</span> <b>131.25%</b>	<span>↓</span> <b>80 BPS</b> <span>↑</span> <b>437 BPS</b>
PAT	EPS	Key
<span>↑</span> <b>24.88%</b> <span>↑</span> <b>214.11%</b>	<span>↑</span> <b>20.00%</b> <span>↑</span> <b>179.68%</b>	<span>↑</span> Q-o-Q <span>↑</span> Y-o-Y

### COMMENTING ON THE PERFORMANCE, MR. SUNIL MUNDRA, EXECUTIVE DIRECTOR, SAID,

"It gives me immense pleasure to report that we have had a strong Q4FY22, with volumetric growth of 7.5% and realisation growth of 2.5%. The installation of one line at the beginning of March aided in increasing our volumes this quarter. Given the demand visibility, the management has taken a strategic decision to install three lines for HPMC (vegetarian capsules) manufacturing instead of gelatin capsules. The capacity per line in HPMC is anticipated to decrease by 50% as against gelatin capsules, (from 5MCPD to 2.5MCPD); however, the realisations for these capsules are nearly 2.75 to 3 times greater than gelatin capsules with higher margins.

On the API front, our CAPEX remains on track. We expect the ordered machines to be delivered and the fermentation and synthesis block to be up by Q2FY23. NCL is geared to commence equipment validation batches and dry trial runs in Q3FY23 and aims to begin commercial production from Q1FY24. However, we anticipate a 15-18 % increase in the total API CAPEX, given the significant commodity inflation. Nevertheless, we are excited about our progress in the API products as we gradually move from gram scale trials to kilo scale trials.

The demand outlook for the upcoming quarters is robust, and our order book position of around four months puts us in a good place. With our continuous increase in operational capacities coupled with a strong demand environment, we are confident that FY23 will be a strong year for us. We hope to leverage our strengths to deliver a robust financial performance in the times to come."

### UPDATES ON CAPEX

	Q4FY22	Q1FY23	Q2FY23	Q3FY23	Q4FY23
<b>CAPSULES</b>	<ul style="list-style-type: none"> <li>Added 1 line for gelatin capsules in Bengaluru plant</li> </ul>	<ul style="list-style-type: none"> <li>Added 1 line for gelatin capsules in Bengaluru plant</li> </ul>	<ul style="list-style-type: none"> <li>1 line for gelatin capsules to be added in July 2022</li> <li>1 line for HPMC capsules to be added in September 2022</li> </ul>	<ul style="list-style-type: none"> <li>2 lines for HPMC capsules to be added in the quarter</li> </ul>	
<b>API</b>			<ul style="list-style-type: none"> <li>Expected installation of machines and equipment in the fermentation and synthesis blocks</li> </ul>	<ul style="list-style-type: none"> <li>Plans to commence equipment validation batches and dry trial runs. Commercial production to begin from Q1FY24</li> </ul>	

### ABOUT NATURAL CAPSULE LIMITED (NCL)

Natural Capsules Limited (NCL) is a hard capsule shell manufacturer, who pioneered manufacturing of vegetarian capsules in India and is the second largest Indian manufacturer for gelatin capsules. The company was incorporated as a Public Limited Company in 1993 at Bangalore, and it further expanded its operations to Pondicherry in 2003. The company is now foraying into API manufacturing with complex high-end patented technology developed in-house, under its wholly owned subsidiary company Natural Biogenex Private Limited.

### For further details please get in touch with

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Certain statements in this document that are not historical facts are forward looking statements. Such forward looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward- looking statements. Natural Capsules Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.